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## MERCHANDISE REPORT

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Madame President, distinguished guests, fellow members of ICPA, ladies and gentlemen

Merchandise sales over the past year has been slow to say the least. The year started well with the Hay Conference, marking down some stock lines assisted in reducing stock levels of those slow to move items and some larger sizes.

Due to state border issues, I was not able to attend the Federal Conference in Longreach, as a result there were no sales.

With the reduction of stock levels, the merchandise is contained in one large suitcase weighing in at 25kg. This will make it easier for traveling to conferences.

There has been an issue with purchasing a stock of shirts and polos late last year with both the supply and postage, the parcel did a round Australia trip and didn't arrive till December. On arrival the embroidery company sent it back as they have decided not to do outside work as they sell their own shirts.

Only this week (early February) have I been able to organise the embroidery of the shirts as the format from one company was different to another.

I plan to attend the Bourke Conference and Federal Conference with merchandise.

Please note the following breakdown of merchandise on hand:

ITEM	February 2022		Purchases		October 2021
<b>Polo Shirts</b>					
Men's	4		2		6
Women's	3		7		10
<b>RB Sellars Shirts</b>					
Women's	25		2		27
Men's	6		2		8
<b>Rugby Tops*</b>	2				2
<b>Beanies</b>	3				3
<b>Stubbie Holders</b>	24				24
<b>Men's Neck Ties</b>	8				8
<b>Caps</b>	74				74
<b>Scarves</b>	17				17
<b>Pens</b>	<i>Not counted</i>				
<b>Keyrings</b>	<i>Not counted</i>				

\* The remaining Rugby Tops will be checked prior to the next event.

**David Shrimpton**  
**MERCHANDISE MANAGER**

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